NxtGen
Infinite Datacenter

Pathkind
Labs
from the promoters of **Mankind**

CASE
STUDY

Pathkind Chooses NxtGen's Reliable and Scalable Services to Begin its Cloud Journey

ABOUT ORGANISATION

Pathkind Labs is one of India's fastest-growing networks of diagnostic laboratories. They started their operation in August 2017 with a mission to provide affordable diagnostic solutions for a wide range of tests available for everyone. Pathkind labs and collection centers use state-of-the-art equipment that helps provide accurate test results within the clinically relevant time. Their labs offer 100s of tests ranging from the simplest screening to advanced tests under molecular pathology, cytogenetics, histopathology & hematology. Pathkind also provides an on-demand Sample Home collection facility. They currently have 70 labs and 750+ collection centers catering to 30 Lakhs satisfied customers across India.

CHALLENGES

Pathkind was evaluating the on-premises setup of IT infrastructure vs Cloud wherein they required an end-to-end solution provider who would enable their rapid everyday expansion. They required a solution which would:

- **Ensure Scalability** - Since during the growth phase Pathkind was coming up with new labs and collection centers every other day, they required a solution that would scale to new requirements and cater to their immediate business needs.

- **Eliminate the Capex -** Given the rampant cost of establishing the diagnostic lab network in the country, they needed the infrastructure solution to be OPEX rather than CAPEX-based.

- **Vocal for Local and ensure data residency within India -** Pathkind was focused on onboarding an Indian solution provider to manage their IT infrastructure requirements.

SOLUTION RENDERED BY NXTGEN

NxtGen became the partner of choice for Pathkind as it was able to showcase its capabilities and provide the apt solution for Pathkind's requirements. Pathkind's SAP production, Dev, Test/QA environments were hosted out of NxtGen's Bangalore High-Density Data Center (HDDC), one of India's marquee data centers. SAP is very crucial to an organization's overall functioning and NxtGen was able to deliver the requisite performance for Pathkind's SAP workloads.

BENEFITS

- Pathkind was able to benefit from the OPEX model offered by NxtGen for rendering the infrastructure services wherein they were able to diversify their investment into setting up more labs and diagnostic centers.

- The production environment was deployed in high availability mode with local failover in case of any incident. This ensured availability and provided reliability of the infrastructure during peak traffic.

- NxtGen infrastructure has been delivering the requisite uptime to Pathkind wherein they've focused on delivering services to their customers in an efficient manner and NxtGen has been managing their infrastructure needs as an integral partner.

- Pathkind began its cloud journey with NxtGen and has been one of NxtGen's key customers in the North region.

TESTIMONY

" NxtGen has a young, skilled and dynamic manpower which showcased exceptional capabilities and ensured timely delivery. NxtGen helped us reduce the performance related bottlenecks with their highly available infrastructure enabling us to serve millions of our customers during peak traffic. They met all our IT needs and catered us with their services efficiently, making them our integral technology partner. "

Biju Thomas
Head IT
Pathkind Labs